

HOW TO WINg A TRIAL

*Leveraging the 6 Trial Fundamentals
to Prepare and Conduct Trials*

By

Mick Hassell
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WINgING TRIALS

It's hard to wing a trial and win because trials require a great deal of preparation.

But if you study how to wing a trial, you will learn about the fundamentals necessary for success at trial.

Speaking of fundamentals, this book is organised around the 6 trial fundamentals, which we'll talk about soon. The 6 trial fundamentals will help you simplify how you go about preparing for and conducting trials.

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Thank you to the love of my life, family and friends, clients and colleagues, Judges and Court staff who have shaped this book by giving me the privilege of going to trial. The book is dedicated to you.

Trials are challenging and fun. Ideally this book will make your trials less challenging and more fun!



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WHO THIS BOOK IS FOR

This book is for the following audiences:

- **Experienced lawyers and paralegals** who have trial experience and enjoy reading about trials. This book may help you think about your approach to trials and make it more systematic and efficient.
- **Less experienced lawyers and paralegals** who are interested in learning more about trials as they build their experience. This book will help speed up the learning curve and ideally improve the odds of success.
- **Law firm staff** including law clerks and legal assistants, who want to want to study trials from both the ground up and the top down.
- **Clients** who want to learn more about litigation and trial and the work being done behind the scenes. This book will help clients contribute to the success of their case.
- **Self-represented litigants** who are looking for some guidance as they build their cases, prepare for and conduct trials. This book is intended to be an easy read and help self-reps approach their cases.

Cases should be built to go to trial and therefore this book is relevant to cases at all stages in the litigation and trial process.

The book is by a Canadian trial lawyer, however, the 6 trial fundamentals are relevant to jurisdictions outside Canada.

ABOUT THE AUTHOR

Mick Hassell helps law firms, businesses and individuals advance civil trials.

His practice is restricted to civil trials and arbitrations, including Jury and non-Jury trials.

Mick has been lead trial counsel on a variety of trials, arbitrations and hearings on the merits.

Mick has been consulted by lawyers and law firms on hundreds of cases. Through experience, Mick knows how to help advance your civil trial.

Mick can be hired as trial counsel or trial consultant. He enjoys discussing trials and welcomes calls from across Ontario and Canada, the U.S. especially for cross-border litigation and from other countries regarding global litigation with a Canadian component.

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END OF PREVIEW

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